



Leading Employee Performance Management Software

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“On Target’s First Annual User’s Conference in Orlando A Huge Success”

The 70 attendees – representing agencies including Police, Sheriffs, Corrections and Fire Rescue – came from as far away as Seattle to receive training



ORLANDO, FL, June 29, 2009 – On Target Performance Systems, Inc., which specializes in Employee Performance Management Solutions, hosted more than 70 attendees from all parts of the U.S. at their first annual “User’s Conference” in Orlando. The training, held June 11 and 12 at the Embassy Suites Lake Buena Vista, provided hands on training on three of OTPS’s proprietary systems – PMP, AIM and TMP.

“Our goal with this user’s conference was to introduce and train customers on new features,” said OTPS President, David Pantel, Ph.D. “We also wanted to provide a refresher on features for local administrators, to assure they are making the most of the systems.”

PMP focuses on managing employee performance through continuous feedback and objective evaluations, as well as generating comprehensive job/task analyses; AIM is geared toward Internal Affairs management and early intervention; and TMP helps track and report training activities for law enforcement, public safety and other government entities.

The 70 attendees at the conference included local administrators, frontline users and IT professionals. “It was a nice mix of new customers – in one case an agency that had not even installed the software – and those that have been with us since the beginning,” said Dr. Pantel. State and local agencies were represented, including Police Departments, Sheriffs’ Offices, Fire-Rescue, Corrections and one Department of Public Safety. They came from all parts of the U.S. – including Seattle, San Francisco, Tennessee, Tucson, Milwaukee and New York – as well as all parts of Florida.

With travel curtailed for many government agencies due to budget cutbacks, Pantel said they were pleased to see such strong participation. Several individuals said that the central location, reduced hotel rate and complimentary meals allowed their travel dollars to go farther. The training came with very real cost benefits to the agencies – including enhanced productivity, better utilization of their investment and improved management – which also helped justify their travel.

Each attendee had an opportunity to get their specific questions answered, as the conference format included both group sessions and one-on-one coaching. Many attendees said they learned something new just by hearing how another agency was using their software. Networking between agencies was a bonus, attendees said, as the conference paved the way for them to contact agencies with similar issues for future problem solving.

Most attendees filled out surveys and their constructive criticism will be valuable in planning future conferences. Among other comments, attendees said they appreciated the in-depth presentations, increased user-friendliness, higher utilization through new and existing features and helpful demonstrations.

Said one attendee, “It used to take me weeks to produce reports that I can now produce in minutes using the software.”

On Target plans to host its 2nd Annual User’s Conferences for new and prospective customers in 2010. Check the OTPS Web site for future announcements.

About OTPS. Since 1995, On Target Performance Systems, a Microsoft Certified Partner, has been a leading provider of Employee Performance Management Solutions. Serving over 150 agencies in 28 states, they specialize in serving the law-enforcement community and other public sector agencies. Please visit <http://www.otps.com> for more in-depth information about OTPS and its products.